

Supplier Diversity Inclusion Plan · Calendar Year 2020

Agency: Washington Technology Solutions/Consolidated Technology Services

Contact: Michael Callahan 360 407-6789 <u>michael.callahan@watech.wa.gov</u>

Jessica Smith 360 407-8655 <u>Jessica.smith@watech.wa.gov</u>

2020 WATech/CTS Supplier Diversity Inclusion Plan

Agency's plan to increase participation of certified small minority, women, and veteran owned firms:

Outreach events with the M/WBE community associations, vendor, and industry organizations

- CTS' Contracts and Procurement team will continue to engage in vendor outreach by identifying current vendors that could potentially be Minority or Women Owned and encourage those vendors to consider OWMBE certification.
- CTS will identify potential OWMBE vendors from the last two years of procurements and encourage consideration of OWMBE certification.
- CTS will participate whenever practicable in OMWBE activities- especially with OMWBE outreach to the technology sector.
- CTS will perform outreach to veteran certified firms to encourage W/MBE certification if applicable.

WATech/CTS strategies to obtain our goals

- CTS will continue to allow for electronic bid response submission, reducing administrative overhead for vendors interested in responding to CTS bids.
- CTS will continue to allow for right sizing insurance requirements for the transaction being purchased.
- When appropriate, CTS will continue to negotiate limitations of liability clauses to ensure clauses are not unduly burdensome and act as a deterrent for small businesses.
- CTS will continue to engage the reseller market when practicable, instead of only engaging the Original Equipment Manufacturer.
- CTS will plan acquisitions, when practicable, so that more than one OMWBE certified business could perform the work.



- CTS will continue to encourage vendors to subcontract with M/WBE firms when possible.
- CTS, when feasible, will add the total procurement amount to the WEBS posting with the intent of enabling vendors to assess the opportunity based on procurement cost.

WATech/CTS will conduct the following training, activities, policy work, or other activities, which are designed to promote M/WBE inclusion

- CTS will maintain its internal policies to reflect CTS' intent and current aspirational goals.
- CTS will include OWMBE information in its procurement trainings to internal CTS staff.
- CTS will place an OWMBE informational note and a link on the CTS vendor facing website.

F19 Participation of M/WBE and Veteran

MBE	MWBE	WBE
0%	0.29%	0.42%

WATech/CTS Participation Goals

MBE Goal	MWBE Goal	WBE Goal
1%	.75%	.5%